City of Decatur, IL

HOUSING STRATEGY RECOMMENDATIONS









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2 Introduction

The City of Decatur is developing a strategic set of housing goals, programs and priorities to address several key challenges:

- Declining conditions of for-sale homes in several areas of the city
- Deteriorating conditions of rental housing stock while rental costs remain high for many households
- A lack of high-quality housing options in many areas, fueling households leaving the City in search of better housing

Decatur is building this strategy on several key assets:

- A network of partners and organizations that are willing to work together to address common challenges
- Participation in the Central Illinois Land Bank Authority that is a strong partner invested in the mission of addressing abandoned homes and stabilizing housing markets
- Major employers, Millikin University, Richland Community College and downtown Decatur provide stability and long-term assets to attract households to Decatur

Housing Goals:

- 1) Strengthen homeownership to rebuild the housing market in distressed areas and build household savings.
- 2) Support home repairs and rehabilitation to prevent decline in owner-occupied housing stock.
- 3) Renovate existing abandoned homes and sell to new homeowners.
- 4) Upgrade rental housing market to ensure safe and secure housing.
- 5) Provide housing counseling to renters and prospective homebuyers to build a ladder toward homeownership.
- 6) Build neighborhood confidence and private investment in housing and economic development.

These goals, taken together, are meant to stabilize the housing stock, provide a pathway to homeownership, and invest in Decatur's families so that they can build household savings and community well-being. A stronger, more vibrant housing stock, combined with economic development initiatives that expand job readiness and economic opportunities, aim to stem population loss and rebuild Decatur's neighborhoods through both public and private investment.

This report builds upon two recent studies conducted for the Central Illinois Land Bank Authority (CILBA) and the City of Decatur:

1) Central Illinois Land Bank Authority (CILBA) Housing Market Analysis and Feasibility Study, which found that:

- Housing vacancy rates remain high with 15% housing vacant housing in the City of Decatur;
- Nearly one in two rental households face high cost burden compared with one in seven homeowners
- There is a high concentration of vacant lots in Decatur (558)
- There is a high number of properties that have been listed at consecutive tax sales and tax deed sales. Only 30% of tax deeds were sold at recent auctions.
- There is a need to intervene early to prevent the decline of housing and repeating the tax cycle that leads to abandonment.

The Housing Market Analysis and Feasibility Study recommended strategies for CILBA to work with the City of Decatur and other partners on developing an abandonment to rehab program and intervening early to acquire abandoned homes to prevent the further decline of housing and bring the properties back to market to qualified purchasers.

- **2) City of Decatur Impediments to Fair Housing** which found the following barriers to a robust housing market to serve all residents:
 - Rehabilitation of units is often costly and is need of assistance to maintain properties.
 - There is a need for affordable and appropriately sized rental units for vulnerable populations.
 - There is a difficulty in accessing credit posing challenges for homeownership and rental opportunities.
 - Potential new development would need to compete with existing less expensive housing stock, thus requiring gap financing.
 - Small, local developers have difficulty securing the necessary funds and work experience to begin larger projects.
 - Low and stagnant wages can lead to additional housing issues.

The Impediments to Fair Housing Study provided the following recommendations to address these impediments:

- Expand housing counseling for first-time homeowners to purchase homes and current homeowners to maintain their homes and prevent foreclosure.
- Invest in home repair programs.
- Support continuum of care services particularly for homeless and vulnerable populations.
- Coordinate with childcare and transportation services.
- Increase the supply of quality affordable housing, both market rate and subsidized.
- Educate landlords and tenants on their rights and responsibilities.
- Invest in placemaking to increase confidence in neighborhood viability.

3 EXECUTIVE SUMMARY

Decatur Housing Strategies					
1. Create a pool of qualified homeowners	a) Partner with a HUD approved counseling agency such as Community Investment Corporation of Decatur (CICD) to expand housing counseling for: i. financial counseling and credit repair for prospective homeowners ii. homeownership training for new homebuyers iii. foreclosure prevention for existing homeowners iv. work with current property owners to address liens on properties, unpaid water bills, etc. c) Decatur Housing Authority - queue up qualified renters to become prospective homeowners.				
2. Preserve existing housing	a) City of Decatur – work with Center for Community Progress to inform ways to improve code enforcement efforts for residential properties to prevent deterioration and abandonment. b) City to refer homeowners to home repair program. c) Ensure multi-family properties meet building codes for health and safety. Provide assistance to families to relocate if needed for life safety. d) Develop a life safety and emergency repair program for rental properties targeted to small "mom and pop" landlords secured by a lien on the property. e) Create a vacant and foreclosure registry.				
3. Define Target Areas	a) Utilize a variety of factors to identify target neighborhoods to focus on home repair and revitalization along with coordination regarding services and community-building and marketing efforts b) Use criteria including income eligibility by Census Tract, concentration of abandoned and housing in need of repair as well as community assets and local partners that may include parks, non-profit organizations, local schools and businesses that can aid in the revitalization process.				
4. Create home repair and moderate rehabilitation program	a) City of Decatur - create a home repair program up to \$10,000 and a moderate rehabilitation program targeting existing homeowners for repairs up to \$45K for single-family homes and \$90K for two- to three-unit residential properties.				
5. Create an abandonment to rehab program	a) CILBA - develop an abandonment to rehab program targeting properties that can be saved and rehabbed b) City of Decatur – convey abandoned properties for rehab and work with CILBA and County on abandonment petitions				

6. Assemble land for new	a) City of Decatur to identify target blocks/parcels in target		
development	neighborhoods for reinvestment		
	b) City of Decatur or partner agency acquire and hold		
	properties for new development including affordable		
	housing		
	c) City of Decatur or partner organization to assemble land		
	and or buildings appropriate for commercial and		
	institutional development to provide anchors and		
	investment in target neighborhoods		
7. Coordinate with day care,	a) City of Decatur to work with Continuum of Care and		
workforce training and	additional organizations to coordinate wrap-around		
transportation	services for day care, workforce training and		
	transportation		
	b) City of Decatur - determine if there are any gaps in		
	services and seek grants to fill those gaps		
8. Seek out placemaking	a) City of Decatur to identify highly visible locations to		
opportunities to build	transform vacant property into neighborhood assets such		
neighborhood pride and	as pocket parks, gateway features, public art, or		
safety	community gardens.		

4 HOUSING DATA AND FINDINGS

4.1 KEY FINDINGS

- The population of the City of Decatur declined 5,600 people between 2010 and 2020 in the City of Decatur, or a total of 7%. Reduced population reduces housing demand.
- The number of households, however, did not decline as rapidly. Households declined by 613 over the past ten years. This may be due to annexation as well as smaller household sizes.
- The number of housing units increased by 1%, primarily due to annexation.
- For-sale home value in Decatur are lower than Macon County (\$83,000 compared with 98,400), but rent is just as high (\$683 vs. \$684), indicating a tight rental market.
- Sixty-one percent of households are homeowners and 39% are renters.
- Fifteen percent of housing units are vacant.
- One-half of renters face high-cost burden. Only 13% of homeowner units are cost burdened (spend more than 30% of their income toward housing), but 49% of renters spend too much of their income for housing.
- The greatest housing needs are for households earning up to 80% of Area Median Income, or up to \$54,950.
- Home prices have been increasing since 2019, including a 10% increase from December 2020 to December 2021

4.2 DEMOGRAPHICS

The population of Decatur declined by 5,600 residents, or 7% from 2010 to 2020, while Macon County declined by 6,770 residents, or 6% during the same period. Households, however, declined by only 613 in the City of Decatur and 1,035 in Macon County, representing a decline of 2% in each jurisdiction.

Table 1: Decatur and Macon County Demographics

	Decatur	Macon County
2010 Population	76,122	110,768
2020 Population	70,522	103,998
% Change	▼7 %	▼6%
2010 Households	31,762	44,947
2020 Households	31,149	43,912
% Change	▼ 2 %	▼ 2%
Median Income	\$42,701	\$50,480
Poverty Rate	24%	17%
Unemployment		
(July '21)	8.9%	8.1%

Source: American Community Survey, 2010 & 2019 5 Year Estimates, Census 2020

The median household income in Decatur is \$42,701 compared with \$50,480 in Macon County.

Decatur is a majority owner-occupied city, with 61% of the units. Average household sizes are similar to Macon County, but median housing values are lower in Decatur than in the county as a whole.

While median for-sale housing prices are lower in Decatur than Macon County (\$83,000 compared with \$98,400), rental prices are the same. This indicates a "tight" rental market in which landlords can charge a relatively fixed price for units due to limited inventory. Based on interviews and focus group input, this also has resulted in landlords not maintaining homes properly, as they know they will be able to rent the unit, or the costs of repair are so high that they will not be able to pass on the costs to the tenants.

Table 2: Housing Characteristics

	Decatur	Macon County
Total households	31,149	43,912
Average household size	2.21	2.32
2010 total housing units	36,134	50,475
2019 total housing units	36,515	50,392
% Change	▲ 1%	0%
Median housing value	\$83,000	\$98,400
Median rent	\$683	\$684
Owner-occupied housing		
units	19,112 (61%)	30,039 (68%)
Renter-occupied units	12,037 (39%)	13,873 (32%)
Vacant units	5,366 (15%)	6,480 (13%)

Source: American Community Survey, 2010 & 2019 5 Year Estimates

Decatur has 36,515 housing units, 5,366 of which (or 15%) are vacant. As shown in the figure below, vacancy rates are very high in particular Census Tracts, particularly in the central core of the city.

% Vacant Housing Units

Figure 4-1: Vacancy by Census Tract

Source: ESRI Business Analyst, 2021

Decatur's housing market also has a higher proportion of cost burdened renter units than homeowners. Only 13% of homeowner units are cost burdened, but 49% of renters are spending too much on housing. Renters, who in general are more vulnerable to changes in the housing market, are spending a much greater share on housing each month than homeowners. The revitalization of the housing market in Decatur may present challenges for renters who are already spending a significant amount of their income each month on housing costs. Strategies that help renters purchase a home may help them reduce their cost burden.

52.09% to 55.96% 38.85% to 52.08% 25.02% to 38.84% 14.59% to 25.01%

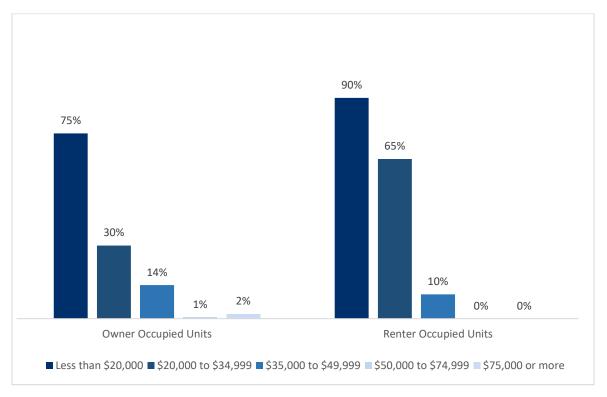
Table 3: Cost Burden for Homeowners and Renters

		Cost		Cost		
	Total	Burdened	% Cost	Total	Burdened	% Cost
	Homeowner	Homeowner	Burdened	Renter	Renter	Burdened
	Units	Units	Homeowners	Units	Units	Renters
Decatur	18,854	3,121	13%	11,517	5,597	49%

Source: American Community Survey, 2019 5 Year Estimates

When the data is further investigated, most very low-income residents are cost burdened, regardless of housing tenure, yet low- and moderate-income renters are much more likely to have high housing costs. In fact, 90% of renters earning less than \$20,000 of household income and 65% who earn between \$20,000 and \$35,000 have high cost burden.

Figure 4-2: Percent of Cost Burden by Household Income



Source: American Community Survey, 2019 5 Year Estimates

How much housing can households afford?

Households earning up to 50% of Area Median Income (AMI), or \$34,350 could afford a forsale home purchase at \$60,000 or monthly rent of \$700. While there are homes and rental units priced at those levels, these homes and apartments tend to be in poor condition or in need of repair.

Households earning up to 80% AMI, or \$54,950, can afford homes up to approximately \$110,000, or approximately \$1,000 rent. At this level, households may be able find available housing product, but older homes and buildings may still require repairs.

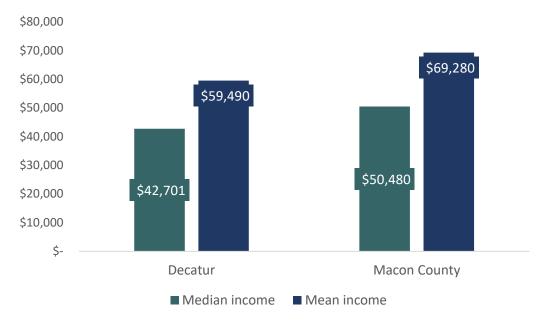
Table 4: Affordable Homes for Various Income Levels

Percent of Area Median Income	Income Limit	Owner Occupied Housing Units	Renter Occupied Housing Affordable Units Home		Monthly Housing Payment or Gross Rent
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50%	\$34,350	1,454	2,224	\$59,556	\$700
80%	\$54,950	2,856	2,157	\$109,327	\$992
100%	\$68,700	4,005	1,195	\$188,961	\$1,458

Source: ACS 2015-2019 Estimates; Freddie Mac Calculator

Housing affordability is, of course, a function of available housing compared with household incomes. Decatur's median household income of \$42,701 is, in fact, lower than 80% of AMI. This indicates that they would qualify for many state and federal housing programs.

Figure 4-3: Median and Mean Household Income



Source: American Community Survey, 2019 5 Year Estimates

A closer look at Figure 4 shows that nearly one-third of households earn less than \$25,000 and another quarter of households earn between \$25,000 and \$50,000. All of these households earn less than 80% AMI.

Figure 4-4: Percent of Households by Income Level



Table 4: Poverty Rate, Decatur & Macon County

Place	Poverty Rate
Decatur	24%
Macon County	17%

Source: American Community Survey, 2019 5 Year Estimates

Figure 7: Zillow Home Value Index, Decatur, Macon County, 2011 – 2021



Source: Zillow, December 2021

Table 6: Zillow Home Value Index

Home	Decatur	Macon County	
Dec 2011	\$71,199	\$83,980	
Dec 2021	\$87,904	\$102,000	

Source: Zillow

Housing Conditions

Figure 4-5: Existing homes in need of repair and a vacant home



Figure 4-6: Moderate repairs can enhance typical properties



Figure 4-7: Sidelots are an important asset that provides additional yards and open space for neighboring properties



Figure 4-8: Demolitions are still needed in some areas



Figure 4-9: Well-maintained land can be preserved for new uses and eventual redevelopment as conditions improve



Figure 4-10: Parks and playgrounds can potentially be expanded to anchor residential neighborhoods



5 HOUSING STRATEGY RECOMMENDATIONS

5.1 Create a pool of qualified homeowners

As shown in the data above, only 13% of homeowner units are cost burdened, but 49% of renters are spending too much (over 30% of their income) on housing. In fact, renters may be spending more on housing on a monthly basis than some homeowners. Based on input from local housing organizations, brokers, bankers and staff, this is due to a variety of reasons including poor credit, debt, unstable employment and a fixed rental market that drives up rental costs.

While not all residents will qualify to purchase a home, a ladder toward homeownership can be created to build a pool of qualified households over time. A three-prong approach would include:

- Financial counseling and credit repair for prospective homebuyers
- New homeownership training for those who do purchase homes
- Foreclosure prevention and financial counseling for existing homeowners so that they do not lose their homes

Building a pool of prospective buyers is important for another reason. In order for development pro forma to work to build affordable housing, lightly subsidized housing and market housing, there needs to be demonstrated demand for the units. Declining population dissuades both non-profit and for-profit developers from engaging in the complex development process if they do not believe there will be qualified purchasers of the housing product(s) they specialize in.

5.2 Preserve existing housing

Depopulation is a troubling concern in many Illinois and Midwest communities. Some cities are in fact reducing services due to declining tax base and population. Getting ahead of this curve is critical to prevent further decline and abandonment.

This starts with holding property owners accountable – both existing homeowners and landlords of rental housing. A "carrot and stick" approach is critical to both provide resources through the recommendations listed below such as home repair and rehab, as well as active code enforcement of existing property owners.

The City has recently engaged the Center for Community Progress (CCP) to develop code enforcement recommendations. CCP will look at a comprehensive set of policies to improve the City's code enforcement process.

For example, a rental inspection program is recommended to be phased in. Due to the large number of rental properties, a rental registration program should be required for all owners of rental properties, along with contact information posted on the property. The City should consider pursuing a rental inspection program at a regular interval based on number of violations and at unit turnover and monitor compliance through the water bill and utilities to the property.

In order to preserve existing rental housing, the City should consider creating a life safety and emergency repair program for rental properties targeted toward small and locally-owned landlords. The loans would be no higher than \$45,000 per unit and be structured as a five-year forgivable loan, secured by a lien on the property.

In addition, a vacancy and foreclosure registry is recommended to provide accountability to property owners. The ordinance would require property owners to notify the City of any vacancy of six months or more. Lenders would need to notify the City of any foreclosure actions taken against a given property.

5.3 Define Target Areas (see Section 8)

With over 29,000 residents and over 14,000 housing units, spreading the efforts across the entire city will have very limited impacts. Concentrated activities, on the other hand, is recommended in order to change the perception of the area, build momentum for change, and revive the housing market in targeted areas. Public resources should be used to encourage private investment, e.g. a homeowner down the block that sees homes being rehabbed and then decides to replace their windows, repair the roof or install new landscaping.

The goal is to move from a declining cycle of disinvestment to an improving cycle of private investment.

In defining these target areas, it is recommended to not only look at housing needs, but local assets. Asset Based Community Development (ABCD) is a long-standing approach that can be used to build community capacity and resiliency. Thus, factors such as need are important (income eligibility, concentration of abandoned properties) but also local strengths and potential allies such as an involved Block Club, local parks, non-profit organizations, and schools. These are areas in which can be rebuilt through cooperative activities, providing ready partners to the City and CILBA in their housing related activities.

This effort can coordinate with a new Great Streets program that the City is launching that will involve neighborhood associations and businesses along key corridors.

The City should consider supporting Quality of Life Plans for target areas to focus on building partnerships and clear responsibilities among the City and partner organizations and non-profit organizations.

5.4 CREATE A HOME REPAIR AND MODERATE REHABILITATION PROGRAM FOR HOMEOWNERS A strategic home repair and rehab program is a critical need for the City of Decatur. The program can achieve multiple objectives including stabilizing homes, providing forgivable loans to households who would otherwise not be able to afford critical repairs, and ultimately, to reduce abandonment of homes by intervening as early as possible.'

This model is based on the premise that it is much more efficient and less costly to the City to invest in homeowners <u>before</u> a property begins to quickly deteriorate. By making needed repairs early on, the City can preserve homeownership and community wealth, rather than allow for the deterioration of properties that leads eventually to vacancy and

abandonment. The loss of tax base, the cost of demolition, and the cost of replacement housing would be far higher than intervening early to preserve existing homes.

It is recommended to focus the repair and rehab program in target areas and expand outward to additional areas once success is achieved. The program should partner with a housing counseling agency to both qualify for the program (e.g. if they have outstanding water bills or liens that need to be address to qualify) as well as provide on-going financial counseling for homeowners. There may be other wraparound services such as workforce training and referrals so that the income base of the household rises over time.

The program can be structured as a forgivable loan, such as a five-year zero-percent loan in which 20% is forgivable each year. If the house is resold, the outstanding balance would be due and paid out of proceeds of the sale. This structure provides an investment in the City's housing stock to rebuild equity and restore home prices. This also supports long-term homeownership by providing more livable housing that will build household equity.

5.5 Create an abandonment to rehab program

CILBA's Abandonment to Rehab Program will collaborate with the City of Decatur to identify abandoned properties that can be saved, rehab the home to code standards and sell to fist time homebuyers. The goal of this program is to keep properties on the tax rolls that may likely become demolitions candidates in the next five years with no intervention, strengthen neighborhoods one block at a time with strategic rehabs, and provide homeownership opportunities to low- and moderate-income residents that want to purchase their first home.

This model is based in part on a successful program administered by Community Partners for Affordable Housing (CPAH) in suburban Chicago that funded the difference between rehab expenses and projected home value. If the abandoned home can be acquired from the City of Decatur or County Trustee, CILBA can match the property to contractors would rehab the project. If the project costs \$100,000 and the market value of the appraised home after renovation would be \$50,000, the grant would cover the difference between rehab costs and market value. If successful, the grant amount would be reduced over time as market values increase.

This strategy also would benefit from building a pool of qualified homeowners as outlined in the first recommendation. It is recommended that the City of Decatur invest in this program by considering an allocation of \$500,000 of American Recovery Plan Act (ARPA) funds, providing seed capital to begin the program.

5.6 ASSEMBLE LAND FOR NEW DEVELOPMENT

The City of Decatur has been proactive in acquiring land from the County and other sources to pursue redevelopment projects. The City or partner organization can assist in this effort by acquiring, assembling strategic blocks and holding for an appropriate development, such as to fill the critical need for affordable multi-family housing, such as a LIHTC project. Other projects could include commercial development, institutional development and/or senior housing. The City should ensure that a well-qualified development and property management team is assembled who will provide high quality product and long-term well-maintained properties that bring investment into Decatur's neighborhoods.

5.7 COORDINATE WITH DAY CARE, WORKFORCE TRAINING AND TRANSPORTATION

As discussed above, Asset Based Community Development (ABCD) is built on the premise of strong partnerships that address a comprehensive community development approach. By making connections to local and regional organizations that provide critical services, the full picture of households can be addressed. These efforts build community resilience, so when an external shock hits an area (like the recent Pandemic and economic repercussions), the network of organizations is available to respond and address critical needs. Based on conversations with **Continuum of Care**, property managers and housing organizations, three critical needs are access to high-quality and convenient day care, workforce/employment training and transportation. Each of these should be addressed through partnerships focused on the target neighborhoods where the housing investments are being made.

5.8 SEEK OUT PLACEMAKING OPPORTUNITIES TO BUILD NEIGHBORHOOD PRIDE AND SAFETY (SEE SECTION 7)

Placemaking is the art of creating interactive public places – whether they are parks, plazas, community gardens, outdoor art installations, farmers markets, etc. Well-designed places build neighborhood safety by getting "eyes on the street" and having locations that neighbors can take pride in creating.

Early action projects can involve the community in the design process – whether it is designing a playground, garden or plaza. Placemaking can involve both lower-cost efforts to get the community involved, such as creating a community garden, to permanent - locations that offer a place for neighbors to gather to offer events and activities.

6 PLACEMAKING IDEAS







West Bloomington Revitalization Project - www.westbloomington.org

Starting out as a neighborhood quality of life plan, the steering committee incorporated after the planning process into the West Bloomington Revitalization Project. Their first project was a community garden that has since expanded. They also provide a range of services



Art & Street Beautification

Murals



Business & Economic Development



Healthy Eating Program

Food and Gardening



Tool Library

Tools & Housing



Workshop Space

Tools & Housing



Bed Blitz

Tools & Housing



Bike Co-op

Bikes & Transportation



Book Bike Little Free Library



Barbers with Books

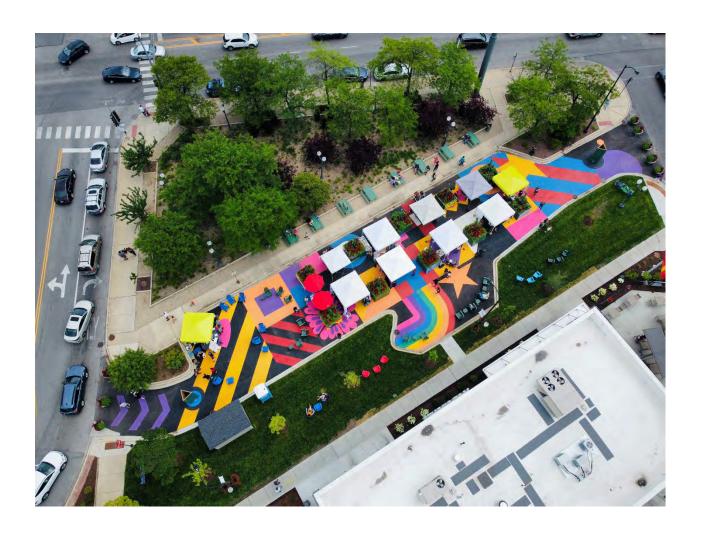
Books & Learning

Lincoln Square, Chicago

Working with a chamber of commerce on a master plan to support local businesses, one of the recommendations was to reclaim an underutilized public way. Sparked by the neighboring McDonalds seeking a permit to rebuild, the City of Chicago worked with the Chamber to design a placemaking intervention to create a special place for a wide range of event and local arts. Ainslie Arts Plaza was designed, built and opened all during the past 12 months.







7 DEFINING TARGET AREAS

As shown in the maps that follow, there is a concentration of housing abandonment, tax foreclosures and demolitions in certain areas of the City of Decatur.

A variety of strategies can be pursued to make a difference in housing values and productive use of space on a block-by-block basis. For example, in Zone 1 shown below, there are opportunities to encourage adjacent property owners to take on vacant neighboring lots, and for CILBA to pursue abandonment and rehabilitation of properties that have fallen into disrepair. For example, the figures below show examples of targeting specific properties for reuse, such as low-cost vacant lot purchase, a small community gardens. A nearby property such as 1920 N Edward St has no water service, has gone to two consecutive tax lien sales, and boarded up windows. This property is an excellent example of an opportunity to pursue both acquisition and disposition strategies. CILBA can go to court to get the property officially designated abandoned, wiping out back taxes and removing it from the tax lien sale system. Then, either through the outsource or partnership models, it can subsidize whatever the rehabilitation needs for the unit are and put this underutilized property back into productive use.

In Zone 2, there are properties with both water shut offs and two consecutive years at tax sale. These are the properties that would be considered for abandonment acquisition and potential reuse strategies. On the Northwest and Southwest of the study area shown there are parcels that are vacant and city owned that could potentially be assembled for a small developer if there was interest in investing in the area. There are many more vacant parcels that are not owned by the City of Decatur that the City or land bank can monitor over time.

Figure 8-1: City of Decatur Vacant and City-Owned Land and Tax Liens Sold

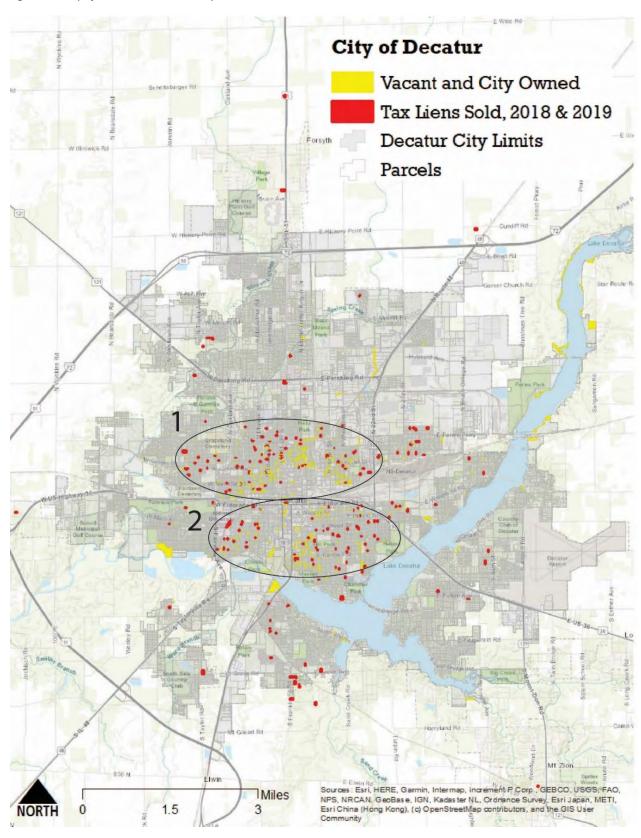


Figure 8-2: City of Decatur Zone 1 Example

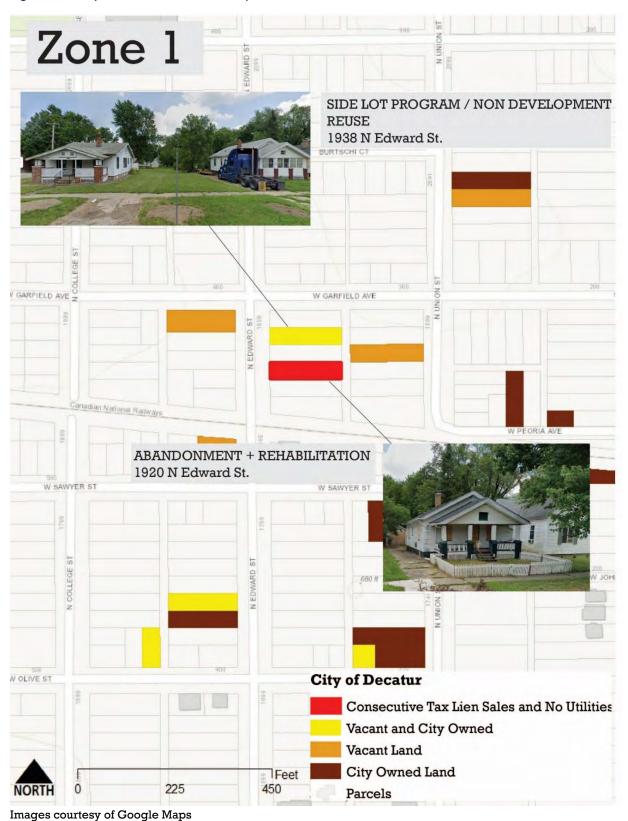


Figure 2.3: City of Decatur Zone 2 Example

